

General Report Details

Identification Report Data

Report Acronym

Abstract of the report

Completion Date

Expert Details

Full Name

Title

Organization Name

Phone Number

Fax Number

e-mail

Postal address

Report Status

☐☐☐

A. FINANCIAL PERFORMANCE	
A1 - COMPANY	
A1- i1 Return on equity (Pre-tax profit/overall own funds)	
A1- i2 Return on capital employed (Pre-tax profit/(overall own funds + long-term liabilities))	
A1- i3 Gross profit ratio (Gross profit/total sales)	
A1- i4 Net profit ratio (Pre-tax profit/total sales)	
A1- i5 Debt to equity ratio (Total liabilities/overall own funds)	
A1- i6 Equity to capital employed (Overall own funds/(overall own funds + long term liabilities))	
A1- i7 Equity on assets (Overall own funds/total fixed assets)	
A1-i8 Stock turnover (days) (Total stock*365/total sales)	
A1-i9 Requirements turnover (days) (Requirements*365/sales)	
A1-i10 Current ratio (Total current assets/ total short-term liabilities)	
A1-i11 Turnover / Employee	
A1-i12 Gross profit / Employee	
A2 - REGION	
A2-i1 GDP per capita	
A2-i2 Total number of employees	
A2-i3 Investments	
A2-i4 Productivity index	
A2-i5 Competitiveness index	
A2-i6 Share of added value to salaries	
A2-i7 Share of added value to taxes	
A2-i8 Share of added value to gross profits	
A2-i9 Average salary	

A2-c1 Financial performance of the region (comment)	
A3 - SECTORAL BENCHMARKING	
A3-i1 Return on equity (Pre-tax profit/overall own funds)	
Minimum	
Mean	
Maximum	
1 st Quartile	
2 nd Quartile	
3 rd Quartile	
4 th Quartile	
A3-i2 Return on capital employed (Pre-tax profit/(overall own funds + long-term liabilities))	
Minimum	
Mean	
Maximum	
1 st Quartile	
2 nd Quartile	
3 rd Quartile	
4 th Quartile	
A3-i3 Gross profit ratio (Gross profit/total sales)	
Minimum	
Mean	
Maximum	
1 st Quartile	
2 nd Quartile	
3 rd Quartile	
4 th Quartile	
A3-i4 Net profit ratio (Pre-tax profit/total sales)	
Minimum	

Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i5 Debt to equity ratio (Total liabilities/overall own funds)	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i6 Equity to capital employed (Overall own funds/(overall own funds + long term liabilities))	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i7 Equity on assets (Overall own funds/total fixed assets)	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>

3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i8 Stock turnover (days) (Total stock*365/total sales)	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i9 Requirements turnover (days) (Requirements*365/sales)	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i10 Current ratio (Total current assets/ total short-term liabilities)	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i11 Turnover/employee	
Minimum	<input type="text"/>
Mean	<input type="text"/>

Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A3-i12 Gross profit/employee	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
A4 - MARKET WATCH	
A4-i1 Stock exchange indicator for the sector	
Base Year (n):	<input type="text"/>
Index for the year n	<input type="text"/>
Index for the year $n-1$	<input type="text"/>
Index for the year $n-2$	<input type="text"/>
A4-i2 Productivity indicator of the sector	
Base Year (n):	<input type="text"/>
Index for the year n	<input type="text"/>
Index for the year $n-1$	<input type="text"/>
Index for the year $n-2$	<input type="text"/>
A4-i3 Raw material 1 price index (last 3 years)	
Base Year (n):	<input type="text"/>
Index for the year n	<input type="text"/>
Index for the year $n-1$	<input type="text"/>
Index for the year $n-2$	<input type="text"/>
A4-i4 Raw material 2 price index (last 3 years)	
Base Year (n):	<input type="text"/>

Index for the year n	
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Index for the year $n-1$	
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Index for the year $n-2$	
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A4-i5 Raw material 3 price index (last 3 years)

Base Year (n):	
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Index for the year n	
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Index for the year $n-1$	
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Index for the year $n-2$	
--------------------------	--

A4-c1 Evolution of prices in raw materials of the sector

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A5 - R&D WATCH

A6 - FORESIGHT TRENDS

A6-c1 Trends in the GDP evolution

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A6-c2 Trends in regional salaries evolution

--

A6-c3 Trends in regional investments

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A6-c4 Trends in the evolution of regions population

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A6-c5 Trends in the GDP of the sector

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A6-c6 Trends in salaries in the sector

--

A6-c7 Trends in investments in the sector

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A6-c8 Trends in the evolution of the stock exchange indicator for the sector

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A7 - COMPETENCE CENTRES IN THE REGION AND SECTOR

B. STRATEGY and MANAGEMENT	
B1 - COMPANY	
B1-c1 The company strategy (choose one option)	
a. is not officially formulated	<input type="checkbox"/>
b. exists but not in formal or written form	<input type="checkbox"/>
c. there is a formal strategy definition process in which executives are involved	<input type="checkbox"/>
d. like C but the strategy goals are also known to employees	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B1-c2 The company goals: (choose one option)	
a. are general and not calculable	<input type="checkbox"/>
b. there are general measurable goals which are not communicated to employees	<input type="checkbox"/>
c. the goals are defined for each department or work team but not communicated to employees	<input type="checkbox"/>
d. the goals are defined for each department or work team and communicated to employees	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B1-c3 Senior management cooperates with customers and suppliers for improving company's strategies (choose one option)	
a. never	<input type="checkbox"/>
b. occasionally	<input type="checkbox"/>
c. frequently	<input type="checkbox"/>
d. always	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B1-c4 Mark the following departments that exist in your company:	
a. R&D	<input type="checkbox"/>
b. Products	<input type="checkbox"/>
c. Quality	<input type="checkbox"/>
d. Marketing & Sales	<input type="checkbox"/>
e. Production	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B1-c5 Who determines the strategy and the goals of the company: (choose one option)	
a. the shareholders	<input type="checkbox"/>
b. senior management and the shareholders	<input type="checkbox"/>
c. like B. but also the individual departments contribute in the planning process	<input type="checkbox"/>

d. like C but also with the contribution of employees	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B1-c6 Does management share the company strategy: (choose one option)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B1-c7 Administration and leadership: (choose one option)	
a. administration is done by the Managing Director	<input type="text"/>
b. directors are giving their opinion during decision making	<input type="text"/>
c. like B, but also directors may take initiatives	<input type="text"/>
d. like but also the opinion of employees is asked during decision making process	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B1-c8 Senior Management co-operates with the operational departments: (choose one option)	
a. never	<input type="text"/>
b. occasionally	<input type="text"/>
c. frequently	<input type="text"/>
d. always	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B1-c9 Information for performance appraisal is communicated: (choose one option)	
a. only to senior management	<input type="text"/>
b. only to department managers	<input type="text"/>
c. to all managers systematically	<input type="text"/>
d. like C, but also to employees	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B1-c10 Communication within the company is: (choose one option)	
a. hierarchical	<input type="text"/>
b. bidirectional with constraints	<input type="text"/>
c. bidirectional open and effective	<input type="text"/>
d. horizontal and not hierarchical	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>

B1-c11 Communication of employees with administration: (choose one option)

a. the employees are generally discouraged by the system	<input type="checkbox"/>
b. there is no formal process	<input type="checkbox"/>
c. each employee has to initially communicate with his/her department manager	<input type="checkbox"/>
d. each employee may communicate straight with the senior managers	<input type="checkbox"/>
No Answer	X

B1-c12 The employees contribute to the improvement of company procedures with proposals and recommendations (choose one option)

a. never	<input type="checkbox"/>
b. occasionally	<input type="checkbox"/>
c. frequently	<input type="checkbox"/>
d. always	<input type="checkbox"/>
No Answer	X

B1-c13 The company strategy takes account: (one option)

a. The satisfaction of shareholders	<input type="checkbox"/>
b. The satisfaction of customers	<input type="checkbox"/>
c. A balance is kept between satisfaction of shareholders, and customers	<input type="checkbox"/>
No Answer	X

B1-c14 The strategy of the company is actually oriented towards: (3 top priorities)

a. Enlargement of the quantity of production	<input type="checkbox"/>
b. Detection and conquest of new markets	<input type="checkbox"/>
c. Exports	<input type="checkbox"/>
d. Improvement of the products quality	<input type="checkbox"/>
e. Introduction of new process and product technologies	<input type="checkbox"/>
f. Development of new products	<input type="checkbox"/>
g. Establish partnerships	<input type="checkbox"/>
h. Diversification of products	<input type="checkbox"/>
i. Specialization in production	<input type="checkbox"/>
j. Other	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B1-c15 Main objectives for the next 5 years are: (indicate 3 of the top priorities)

a. Quantitative	<input type="checkbox"/>
b. Penetration to new markets	<input type="checkbox"/>

c. Exports	<input type="checkbox"/>
d. Qualitative	<input type="checkbox"/>
e. Introduction of new technologies	<input type="checkbox"/>
f. Development of new products	<input type="checkbox"/>
g. Partnerships	<input type="checkbox"/>
h. Diversification of products	<input type="checkbox"/>
Specialization in production	<input type="checkbox"/>
j. Other	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B1-c16 Staff performance appraisal: (choose one option)

a. there is no such process	<input type="checkbox"/>
b. only the employees are appraised	<input type="checkbox"/>
c. only the management team is appraised	<input type="checkbox"/>
d. everybody is appraised frequently	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B1-c17 The company measures employee satisfaction (choose one option)

a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B1-c18 The employees of the company receive job training (choose one option)

a. never or very rarely	<input type="checkbox"/>
b. occasionally when is needed	<input type="checkbox"/>
c. according to a routine process based on business needs	<input type="checkbox"/>
d. like C but also there is a training effectiveness appraisal process	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B1-c19 Management keeps track of market trends, technology and competitors performance (choose one option)

a. informally, without a predetermined pattern mainly based on press articles	<input type="checkbox"/>
b. occasionally when changes are about to happen within the company.	<input type="checkbox"/>
c. In a systematic way using watch or other methods and tools	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B1-c20 The company practices benchmarking (choose one option)	
a. never	<input type="text"/>
b. occasionally	<input type="text"/>
c. frequently	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B1-c21 Existence of an operational connection between the departments (choose one option)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B2 - REGION	
B2-c1 Regional strategy in investments	
<input type="text"/>	
B2-c2 Regional strategy in employment	
<input type="text"/>	
B2-c3 Regional strategy in training	
<input type="text"/>	
B2-c4 Regional strategy in infrastructure development	
<input type="text"/>	
B2-c5 Regional strategy in innovation	
<input type="text"/>	
B3 - SECTOR	
B3-c1 The sector strategy (choose one option)	
a. is not officially formulated	<input type="text"/>
b. exists but not in formal or written form	<input type="text"/>
c. there is a formal strategy definition process in which executives are involved	<input type="text"/>
d. like C but the strategy goals are also known to employees	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B3-c2 The sector goals: (choose one option)	
a. are general and not calculable	<input type="text"/>
b. there are general measurable goals which are not communicated to employees	<input type="text"/>
c. the goals are defined for each department or work team but not communicated to employees	<input type="text"/>
d. the goals are defined for each department or work team and communicated to employees	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
B3-c3 Senior management cooperates with customers and suppliers for improving company's strategies (choose one option)	
a. never	<input type="text"/>

b. occasionally	<input type="text"/>
c. frequently	<input type="text"/>
d. always	<input type="text"/>
No Answer	X

B3-c4 Mark the following departments that exist in the sector:

a. R&D	<input type="checkbox"/>
b. Products	<input type="checkbox"/>
c. Quality	<input type="checkbox"/>
d. Marketing & Sales	<input type="checkbox"/>
e. Production	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B3-c5 Who determines the strategy and the goals of the sector: (choose one option)

a. the shareholders	<input type="text"/>
b. senior management and the shareholders	<input type="text"/>
c. like B. but also the individual departments contribute in the planning process	<input type="text"/>
d. like C but also with the contribution of employees	<input type="text"/>
No Answer	X

B3-c6 Does management share the sector strategy: (choose one option)

a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X

B3-c7 Administration and leadership: (choose one option)

a. administration is done by the Managing Director	<input type="text"/>
b. directors are giving their opinion during decision making	<input type="text"/>
c. like B, but also directors may take initiatives	<input type="text"/>
d. like but also the opinion of employees is asked during decision making process	<input type="text"/>
No Answer	X

B3-c8 Senior Management co-operates with the operational departments: (choose one option)

a. never	<input type="text"/>
b. occasionally	<input type="text"/>
c. frequently	<input type="text"/>
d. always	<input type="text"/>

No Answer	<input checked="" type="checkbox"/>
B3-c9 Information for performance appraisal is communicated: (choose one option)	
a. only to senior management	<input type="checkbox"/>
b. only to department managers	<input type="checkbox"/>
c. to all managers systematically	<input type="checkbox"/>
d. like C, but also to employees	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c10 Communication within the companies in the sector is: (choose one option)	
a. hierarchical	<input type="checkbox"/>
b. bidirectional with constraints	<input type="checkbox"/>
c. bidirectional open and effective	<input type="checkbox"/>
d. horizontal and not hierarchical	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c11 Communication of employees with administration: (choose one option)	
a. the employees are generally discouraged by the system	<input type="checkbox"/>
b. there is no formal process	<input type="checkbox"/>
c. each employee has to initially communicate with his/her department manager	<input type="checkbox"/>
d. each employee may communicate straight with the senior managers	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c12 The employees contribute to the improvement of company procedures with proposals and recommendations (choose one option)	
a. never	<input type="checkbox"/>
b. occasionally	<input type="checkbox"/>
c. frequently	<input type="checkbox"/>
d. always	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c13 The company strategy takes account: (one option)	
a. The satisfaction of shareholders	<input type="checkbox"/>
b. The satisfaction of customers	<input type="checkbox"/>
c. A balance is kept between satisfaction of shareholders, and customers	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c14 The strategy of the company is actually oriented towards: (3 top priorities)	
a. Enlargement of the quantity of production	<input type="checkbox"/>

b. Detection and conquest of new markets	<input type="checkbox"/>
c. Exports	<input type="checkbox"/>
d. Improvement of the products quality	<input type="checkbox"/>
e. Introduction of new process and product technologies	<input type="checkbox"/>
f. Development of new products	<input type="checkbox"/>
g. Establish partnerships	<input type="checkbox"/>
h. Diversification of products	<input type="checkbox"/>
i. Specialization in production	<input type="checkbox"/>
j. Other	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B3-c15 Main objectives for the next 5 years are: (indicate 3 of the top priorities)

a. Quantitative	<input type="checkbox"/>
b. Penetration to new markets	<input type="checkbox"/>
c. Exports	<input type="checkbox"/>
d. Qualitative	<input type="checkbox"/>
e. Introduction of new technologies	<input type="checkbox"/>
f. Development of new products	<input type="checkbox"/>
g. Partnerships	<input type="checkbox"/>
h. Diversification of products	<input type="checkbox"/>
Specialization in production	<input type="checkbox"/>
j. Other	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B3-c16 Staff performance appraisal: (choose one option)

a. there is no such process	<input type="checkbox"/>
b. only the employees are appraised	<input type="checkbox"/>
c. only the management team is appraised	<input type="checkbox"/>
d. everybody is appraised frequently	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B3-c16 Staff performance appraisal: (choose one option)

a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

B3-c18 The employees of the sector receive job training (choose one option)	
a. never or very rarely	<input type="checkbox"/>
b. occasionally when is needed	<input type="checkbox"/>
c. according to a routine process based on business needs	<input type="checkbox"/>
d. like C but also there is a training effectiveness appraisal process	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c19 Management keeps track of market trends, technology and competitors performance (choose one option)	
a. informally, without a predetermined pattern mainly based on press articles	<input type="checkbox"/>
b. occasionally when changes are about to happen within the company.	<input type="checkbox"/>
c. In a systematic way using watch or other methods and tools	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c20 The sector practices benchmarking (choose one option)	
a. never	<input type="checkbox"/>
b. occasionally	<input type="checkbox"/>
c. frequently	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B3-c21 Existence of an operational connection between the departments (choose one option)	
a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
B4 - MARKET WATCH	
B4-c1 Most important facts concerning investments strategies related to the company (up to 5)	
<input type="text"/>	
B4-c2 Most important facts concerning employment strategies related to the company practices (up to 5)	
<input type="text"/>	
B4-c3 Most important facts concerning organization strategies related to the company practices (up to 5)	
<input type="text"/>	
B5 - R&D WATCH	
B6 - FORESIGHT	
B7 - COMPETENCE CENTRES IN THE REGION AND SECTOR	
<input type="text"/>	

C. PRODUCTS	
C1 - COMPANY	
NACE code	
NACE Level A	
<input type="text"/>	
NACE Level 1	<input type="text"/>
NACE Level 2	<input type="text"/>
C1-i1 Number of products	<input type="text"/>
C1-i2 Number of product categories	<input type="text"/>
C1-i3 Number of products in emergence (less than 3 years life in the company) (% of total products)	<input type="text"/>
C1-i4 Products in growth (gaining market share/ rising sales) (% of total products)	<input type="text"/>
C1-i5 Products in maturity (stable market share/ stable sales) (% of total products)	<input type="text"/>
C1-i6 Products in decline (losing market share /falling sales) (% of total products)	<input type="text"/>
C1-c1 Description of most important products of the company	
<input type="text"/>	
C1-c2 Competitiveness of products is based on:	
a. price	<input type="text"/>
b. quality	<input type="text"/>
c. brand name	<input type="text"/>
d. innovation	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
C2 - REGION	
C2-i1 Number of companies in the sector in the region	<input type="text"/>
C2-i2 Total Number of companies in the region	<input type="text"/>
C2-i3 Employment in the sector in the region	<input type="text"/>
C2-i4 Total employment in the region	<input type="text"/>
C2-i5 Added value of the sector in the region	<input type="text"/>

C2-i6 Total added value in the sector in the region

C2-i7 New companies created in the sector in the region (last year)

C2-i8 New companies created in all sectors in the region (last year)

C2-i9 Average size of companies in the sector

C2-i10 Average size of companies in the region

C2-c1 Brief description of the main products of the sector in the region

C3 - SECTOR

C3-i1 Average Number of products in the sector

C3-i2 Average Number of product categories

C3-i3 Products in emergence (less than 3 years life in the company)

C3-i4 Products in growth (gaining market share / rising sales)

C3-i5 Products in maturity (stable market share/ stable sales)

C3-i6 Products in decline (losing market share /falling sales)

C4 - MARKET WATCH

C4-c1 Main new products of the sector appeared in the region. Brief description per product: functionality, market, price (up to 5)

C4-c2 Main new products of the sector appeared internationally. Brief description per product: functionality, market, price (up to 5)

C5 - R&D WATCH

C6 - FORESIGHT

C6-c1 Trends in the evolution of the sector globally

C6-c2 Trends in the evolution of the sector in the region (number of companies, employment, size of companies, added value, creation of new companies, volatility rates in the sector)

C6-c3 Trends in the evolution of the products that the company produces: new products, products becoming obsolete, hybrid products, emerging related technologies

C7 - COMPETENCE CENTRES IN THE REGION AND SECTOR

C7-c1 Profile of technology centres in the region, related to the products that the company produces

C7-c2 Profile of technology centres related to the sector that the company belongs

C7-c3 Profile of most important related technological centres internationally (up to 5)

C7-c4 Main services provided related to the activity of the company from regional competence centres

D. MARKETS and COMPETITION	
D1 - COMPANY	
D1-i1 Percentage of company's exports	
	<input type="text"/>
D1-i2 Percentage of company's investments in marketing	
	<input type="text"/>
D1-c1 The company's market share during the last three years (choose one option)	
a. has decreased (more than 5%)	<input type="text"/>
b. is almost the same (+5%)	<input type="text"/>
c. has increased (5% - 9%)	<input type="text"/>
d. has increased a lot (more than 9%)	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
D1-c2 Exports for the last three years (choose one option)	
a. have decreased (more than 5%)	<input type="text"/>
b. are almost the same (+5%)	<input type="text"/>
c. have increased (5% - 9%)	<input type="text"/>
d. have increased a lot (more than 9%)	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
D1-c3 The competitiveness of the company is based on: (choose one option)	
a. price	<input type="text"/>
b. high quality	<input type="text"/>
c. brand name	<input type="text"/>
d. other	<input type="text"/>
No Answer	<input checked="" type="checkbox"/>
D1-c4 Competition from other companies is based on (choose three options)	
a. lower prices	<input type="checkbox"/>
b. quality	<input type="checkbox"/>
c. new products / innovations in production	<input type="checkbox"/>
d. technological advantages	<input type="checkbox"/>
e. better marketing	<input type="checkbox"/>
f. better organization and management	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

D1-c5 The number of customers the last three years is (choose one)	
a. increased	<input type="text"/>
b. decreased	<input type="text"/>
c. almost the same	<input type="text"/>
No Answer	X
D1-c6 Sales are directed to (choose one)	
a. commercial shops	<input type="text"/>
b. end users	<input type="text"/>
c. both a and b	<input type="text"/>
No Answer	X
D1-c7 The company market priority is directed towards (indicate one top priority)	
a. the detection and conquest of new markets	<input type="text"/>
b. the exports	<input type="text"/>
c. the customer satisfaction	<input type="text"/>
No Answer	X
D1-c8 The company practices market research (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X
D1-c9 The company has its own distribution channel (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X
D1-c10 The company cooperates with distribution chain companies (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X
D1-c11 The company uses wholesales distributors (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X
D1-c12 The company has e-commerce (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>

	No Answer	<input checked="" type="checkbox"/>
D1-c13 The company has web-based promotion (choose one)		
	a. Yes	<input type="checkbox"/>
	b. No	<input type="checkbox"/>
	No Answer	<input checked="" type="checkbox"/>
D2 - REGION		
D2-i1 Regional exports of the sector in different countries	<input type="text"/>	
D2-i2 Regional imports of products related to the sector	<input type="text"/>	
D2-i3 Market share of the sector in the region	<input type="text"/>	
D3 - SECTOR		
D3-i1 Percentage of the company's exports		
	<input type="text"/>	
D3-i2 Percentage of company's investments in marketing		
	<input type="text"/>	
D3-c1 The sector's market share during the last three years (choose one option)		
	a. has decreased (more than 5%)	<input type="checkbox"/>
	b. is almost the same (+5%)	<input type="checkbox"/>
	c. has increased (5% - 9%)	<input type="checkbox"/>
	d. has increased a lot (more than 9%)	<input type="checkbox"/>
	No Answer	<input checked="" type="checkbox"/>
D3-c2 Export of the sector for the last three years (choose one option)		
	a. have decreased (more than 5%)	<input type="checkbox"/>
	b. are almost the same (+5%)	<input type="checkbox"/>
	c. have increased (5% - 9%)	<input type="checkbox"/>
	d. have increased a lot (more than 9%)	<input type="checkbox"/>
	No Answer	<input checked="" type="checkbox"/>
D3-c3 The competitiveness of the sector is based on: (choose one option)		
	a. price	<input type="checkbox"/>
	b. high quality	<input type="checkbox"/>
	c. brand name	<input type="checkbox"/>
	d. other	<input type="checkbox"/>
	No Answer	<input checked="" type="checkbox"/>

D3-c4 Competition in the sector is based on (choose three options)	
a. lower prices	<input type="checkbox"/>
b. quality	<input type="checkbox"/>
c. new products / innovations in production	<input type="checkbox"/>
d. technological advantages	<input type="checkbox"/>
e. better marketing	<input type="checkbox"/>
f. better organization and management	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

D3-c5 The number of customers the last three years in the sector is (choose one)	
a. increased	<input type="text"/>
b. decreased	<input type="text"/>
c. almost the same	<input type="text"/>
No Answer	X

D3-c6 Sales of the sector are directed to (choose one)	
a. commercial shops	<input type="text"/>
b. end users	<input type="text"/>
c. both a and b	<input type="text"/>
No Answer	X

D3-c7 The market priority of the sector is directed towards (indicate one top priority)	
a. the detection and conquest of new markets	<input type="text"/>
b. the exports	<input type="text"/>
c. the customer satisfaction	<input type="text"/>
No Answer	X

D3-c8 The sector practices market research (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X

D3-c9 The sector have its own distribution channel (choose one)	
a. Yes	<input type="text"/>
b. No	<input type="text"/>
No Answer	X

D3-c10 The sector cooperates with distribution chain companies (choose one)	
a. Yes	<input type="text"/>

b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
D3-c11 The sector uses wholesales distributors (choose one)	
a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
D3-c12 The sector has e-commerce (choose one)	
a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
D3-c13 The sector has web-based promotion (choose one)	
a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>
D4 - MARKET WATCH	
D4-c1 Evolution of prices of products that the company produces	
<input type="text"/>	
D4-c2 Emerging markets in the sector that the company belongs	
<input type="text"/>	
D4-c3 New market niches in the sector that the company belongs	
<input type="text"/>	
D4-c4 Main competitors of the company internationally	
<input type="text"/>	
D4-c5 Main competitors of the company in the region	
<input type="text"/>	
D4-c6 Foreign investments in the sector in the region	
<input type="text"/>	
D5 - R&D WATCH	
D6 - FORESIGHT	
D6-c1 Consumption and market trends of the sector internationally (increasing-decreasing- stability trends of demand)	
<input type="text"/>	
D6-c2 Consumption and market trends of sector in the region (increasing-decreasing- stable trends of demand)	
<input type="text"/>	
D7 - COMPETENCE CENTRES IN THE REGION AND SECTOR	
D7-c1 Regional product promotion organisations	
<input type="text"/>	
D7-c2 Regional marketing consultants	
<input type="text"/>	
D7-c3 Regional expositions - fairs - and promotion events in the region (i.e international/ sectoral fairs, money - show events)	

E. R&D/ INNOVATION	
E1 - COMPANY	
E1-i1 Personnel with university degrees in the company (% of total workforce)	
E1-i2 R&D spending (% of turnover)	
E1-i3 High tech EPO patent applications	
E1-i4 All EPO patent applications	
E1-i5 New products introduced during last 3 years	
E1-i6 New processes introduced during last 3 years	
E1-i7 Innovation expenditures (% of turnover)	
E1-i8 Sales to new-to-market products (% of turnover)	
E1-i9 Sales of new-to-firm products (% of turnover)	
E1-c1 R&D department	
E1-c2 Co-operation with technology intermediaries (parks, etc)	
E1-c3 Co-operation with universities and R&D centres	
E1-c4 Supply chain of innovation	
E1-c5 New products introduced	
E1-c6 New processes introduced	
E2 - REGION	
E2-i1 Population with tertiary education (% of 20-29 age class)	
E2-i2 Participation in life long learning (% of 25-64 age class)	
E2-i3 Employment in medium and high tech manufacturing (% of total workforce)	
E2-i4 Employment in medium and high tech services	

(% of total workforce)	<input type="text"/>
E2-i5 Public R&D spending (% of GDP)	<input type="text"/>
E2-i6 Business R&D spending (% of GDP)	<input type="text"/>
E2-i7 High tech EPO patent applications (per million population)	<input type="text"/>
E2-i8 All EPO patent applications (per million population)	<input type="text"/>
E2-i9 Innovative manufacturing companies (% of total companies)	<input type="text"/>
E2-i10 Innovative service companies (% of total service com)	<input type="text"/>
E2-i11 Innovation expenditure manufacturing (% of turnover in man.)	<input type="text"/>
E2-i12 Innovation expenditure services (% of turnover in serv.)	<input type="text"/>
E2-i13 Sales to new-to-market products (% of turnover)	<input type="text"/>
E2-i14 Sales of new-to-firm products (% of turnover)	<input type="text"/>

E3 - SECTOR

E3-i1 Personnel with university degrees in the sector	<input type="text"/>
E3-i2 R&D spending in the sector	<input type="text"/>
E3-i3 High tech EPO patent applications	<input type="text"/>
E3-i4 All EPO patent applications	<input type="text"/>
E3-i5 New products introduced during last 3 years	<input type="text"/>
E3-i6 New processes introduced during last 3 years	<input type="text"/>
E3-i7 Innovation expenditures	<input type="text"/>
E3-i8 Sales to new-to-market products	<input type="text"/>
E3-i9 Sales of new-to-firm products	<input type="text"/>

E3-c1 Main technological resources for the regional companies of the sector are:

a) Internal R&D department / employees	<input type="checkbox"/>
b) Technology transfer organisations	<input type="checkbox"/>
c) Purchase of royalties/ licensing	<input type="checkbox"/>
d) Purchase of equipment and software	<input type="checkbox"/>
e) Alliances with other regional companies	<input type="checkbox"/>

f) Alliances with national companies	<input type="checkbox"/>
g) Alliances with companies abroad	<input type="checkbox"/>
h) Suppliers	<input type="checkbox"/>
i) Customers	<input type="checkbox"/>
j) Competitors	<input type="checkbox"/>
k) Internet	<input type="checkbox"/>
No Answer	<input type="checkbox"/>

E4 - MARKET WATCH

E4-c1 Most important new products related to the company (up to 5)

E4-c2 Most important process innovations related to the company (up to 5)

E4-c3 Most important organisational innovation related to the company (up to five)

E5 - R&D WATCH

E5-c1 Most important R&D results from regional universities and R&D centres (up to 5)

E5-c2 Most important R&D results from EU results (CORDIS R&D watch) (up to 5)

E5-c3 Most important EPO new patents related to the company activity (up to 5)

E6 - FORESIGHT

E6-c1 Expected trends in products related to company products

E6-c2 Expected trends in processes related to company processes

E6-c3 Expected trends in technologies related to company

E6-c4 Expected trends in R&D related to company

E6-c5 Expected changes in regulations and standards

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E7- COMPETENCE CENTRES IN THE REGION AND SECTOR

E7-c1 Competence centres performing R&D related to the company activity in the region

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E7-c2 Main activities of these centres related to the company R&D and innovation

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E7-c3 Competence centres in the sector internationally (up to 5)

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E7-c4 Main activities of these centres related to the company R&D and innovation

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F. PRODUCTION PROCESSES	
F1 - COMPANY	
F1-i1 Number of distinct production lines leading to different products	<input type="text"/>
F1-i2 Number of different processes followed in each production line	<input type="text"/>
F1-i3 Number of automated production lines/processes	<input type="text"/>
F1-i4 Number of auxiliary units (steam/ heat production, energy recycling, water recycling, etc.)	<input type="text"/>
F1-i5 Average time for machinery renewal (years)	<input type="text"/>
F1-i6 Average time for renewal of production technologies used (years)	<input type="text"/>
F1-i7 Production cycle performance (MCE=Manufacturing time/total production time) %	<input type="text"/>
F1-i8 Percentage of automated processes (automated processes/ total processes in the production line)	<input type="text"/>
F1-i9 Standard set-up times for a new production order (days)	<input type="text"/>
F1-i10 Typical set-up time for a new production order in the assembly line (days)	<input type="text"/>
F1-i11 Annual percentage of scrap materials (including all production units)	<input type="text"/>
F1-i12 Annual percentage of recycled materials that have been reused (including all production units)	<input type="text"/>
F1-i13 Capacity installed (KW)	<input type="text"/>
F1-i14 Annual percentage of energy cost as a percentage of total industrial cost (including all production units)	<input type="text"/>
F1-i15 Annual percentage of waste management cost as a percentage of total industrial cost (including all production units)	<input type="text"/>
F1-i16 Average control period of the level of raw materials needed to keep a standard level of production (days)	<input type="text"/>
F1-i17 Average number of production days guaranteed by the levels of stock and inventories maintained	<input type="text"/>
F1-i18 Finished products in stock expressed as a percentage of the annual production	<input type="text"/>

F1-i19 Percentage of qualified personnel running the production processes of the company

F1-c1 Brief description of the processes in each production line of the company

F1-c2 What is the production system of the company

a. stand alone production machines - batch production	<input type="text"/>
b. assembly line	<input type="text"/>
c. continuous production flow	<input type="text"/>
d. production by order	<input type="text"/>
e. production using a subcontracting network	<input type="text"/>
f. mixed system	<input type="text"/>
No Answer	X

F1-c3 Management Information System (MIS) installed within the company

F1-c4 CAD or CAD-CAM system in product design and development installed within the company

F1-c5 Automation systems installed in the company (CIM, Robots, SCADA, Quality, warehouse, etc.)

F1-c6 MRP, ERP, CRM and other software automation used by the company.

F1-c7 Waste management system installed in the company

F1-c8 Production process include recycling and reusing of resources (water, energy, by-products etc.)

F2 - REGION

F2-c1 Main industries (sectors) in the region

F2-c2 Technology level per industry

F2-c3 Diffusion of MIS in the region

F2-c4 Diffusion of CAD-CAM in the region

F2-c5 Diffusion of automation systems in the region

F2-c6 Diffusion of ERP, MRP, CRM in the region

F2-c7 Diffusion of waste management systems in the region

F2-c8 Diffusion of recycling and reusing of resources in the region

F3 - SECTOR	
F3-i1 Number of distinct production lines leading to different products	
F3-i2 Number of different processes followed in each production line	
F3-i3 Number of automated production lines/ processes	
F3-i4 Number of auxiliary units (steam/ heat production, energy recycling, water recycling, etc.)	
F3-i5 Average time for machinery renewal (years)	
F3-i6 Average time for renewal of production technologies used (years)	
F3-i7 Production cycle performance [MCE=Manufacturing time / total production time]	
F3-i8 Percentage of automated processes (automated processes/ total processes in the production line)	
F3-i9 Standard set-up times for a new production order (days)	
F3-i10 Typical set-up time for a new production order in the assembly line (days)	
F3-i11 Annual percentage of scrap materials (including all production units)	
F3-i12 Annual percentage of recycled materials that have been reused (including all production units)	
F3-i13 Capacity installed (KW)	
F3-i14 Annual percentage of energy costs as a percentage of total industrial cost (including all production units)	
F3-i15 Annual percentage of waste management cost as a percentage of total industrial cost (including all production units)	
F3-i17 Average number of production days guaranteed by the levels of stock and inventories maintained	
F3-i18 Finished products in stock expressed as a percentage of the annual production	
F4 - MARKET WATCH	
F4-c1 New production technologies at the regional and global level, which may influence the company processes and information acquisition (up to 5)	

F4-c2 New horizontal technologies (ICT, environment, energy, biotechnology, nanotechnologies, micro-systems, production materials) at the regional and global level, which may influence the processes of the company (up to 5)

F4-c3 New machinery which may influence the processes of the company (up to 5)

F4-c4 New materials appeared in the market which may influence the processes of the company (up to 5)

F5 - R&D WATCH

F5-c1 Most related promising R&D results related to the production technologies of the company from regional universities and R&D centres (up to 5)

F5-c2 Most related promising R&D results related to the production technologies of the company from EU universities and R&D centres (up to 5)

F5-c3 Most related to the production technologies of the company EPO new patents (up to 5)

F6 - FORESIGHT

F6-c1 Expected trends related to the production technologies and IT solutions related to the production technologies of the company

F6-c2 Trends in raw materials related to the company production

7-COMPETENCE CENTRES IN THE REGION AND SECTOR

F7-c1 Major technological institutions specialising in the production technologies used by the company (universities, research centres, technology transfer organisations)

F7-c2 Main activities of these institutions related to the company production technologies

F7-c3 Major regional technology transfer mechanisms for the sector (seminars, training, websites, conferences, exhibitions)

F7-c4 Types of skills and resources needed for the production processes of the sector

G. SUPPLY CHAIN AND NETWORKS	
G1 - COMPANY	
G1-i1 Number of subcontractors	<input type="text"/>
G1-i2 Percentage % of the total company production assigned to subcontractors Subcontracts orders / total turnover	<input type="text"/>
G1-i3 Number of suppliers	<input type="text"/>
G1-i4 Percentage % of the largest supplier share (value) in the total annual supplies Largest supplier/total annual supplies	<input type="text"/>
G1-i5 Percentage % of total annual supplies provided by the 3 larger suppliers 3 largest suppliers/total annual supplies	<input type="text"/>
G1-i6 Number of customers	<input type="text"/>
G1-i7 Percentage % of new customers (last year) New customers/ total customers	<input type="text"/>
G1-i8 Growth/ decline of total number of customers the last 2 years	<input type="text"/>
G1-i9 Percentage % of turnover from new customers Turnover from new customers/ total annual turnover	<input type="text"/>
G1-i10 Percentage % of sales to the three larger customers Sales to the 3 larger customers/total annual sales	<input type="text"/>
G1-c1 Subcontractors and suppliers are selected:	
a. on cost basis	<input type="text"/>
b. on quality, regardless of the cost	<input type="text"/>
c. on reliability to deliver on time	<input type="text"/>
d. on trust	<input type="text"/>
No Answer	X
G1-c2 Does the company conduct suppliers' assessment?	
a. Never	<input type="text"/>
b. Yes, frequently, but unofficially	<input type="text"/>
c. Yes, on an annual basis using predetermined methodologies	<input type="text"/>
No Answer	X
G1-c3 Is there a documented procedure for recording customers' inquiries for non-conformities/ complaints?	
a. Yes	<input type="text"/>
b. No	<input type="text"/>

No Answer	X
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G1-c4 Is there a marketing intelligence system on the customers' positioning and performance?

a. Yes	
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b. No	
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No Answer	X
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G1-c5: Does the company cooperate with suppliers/ subcontractors for:

a. product design and development	<input type="checkbox"/>
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b. joint production	<input type="checkbox"/>
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c. implementation of projects	<input type="checkbox"/>
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d. promotion purposes	<input type="checkbox"/>
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No Answer	<input checked="" type="checkbox"/>
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G1-c6: Does the company cooperate with customers for:

a. product design and development	<input type="checkbox"/>
-----------------------------------	--------------------------

b. joint production	<input type="checkbox"/>
---------------------	--------------------------

c. implementation of projects	<input type="checkbox"/>
-------------------------------	--------------------------

d. promotion purposes	<input type="checkbox"/>
-----------------------	--------------------------

No Answer	<input checked="" type="checkbox"/>
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G2 - REGION

G2-c1 Formation and function of clusters -related to the company in the region

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G2-c2 Formation and function of associations and supply chain formal networks -related to the company in the region

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G2-c3 Regional infrastructures facilitating the supply chain (transportation networks, constructions, telecommunications, etc.)

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G3 - SECTOR

G3-i1 Number of subcontractors

Minimum	
---------	--

Mean	
------	--

Maximum	
---------	--

1 st Quartile	
--------------------------	--

2 nd Quartile	
--------------------------	--

3 rd Quartile	
--------------------------	--

4 th Quartile	
--------------------------	--

G3-i2 Percentage % of the total company production assigned to subcontractors

Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
G3-i3 Number of suppliers	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
G3-i4 Percentage % of the largest supplier share (value) in the total annual supplies	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>

G3-i5 Percentage % of total annual supplies provided by the 3 larger suppliers	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
G3-i6 Number of customers	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
G3-i7 Percentage % of new customers (last year)	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>
G3-i8 Growth/ decline of total number of customers the last 2 years	
Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>

3 rd Quartile	
--------------------------	--

4 th Quartile	
--------------------------	--

G3-i9 Percentage % of turnover from new customers

Minimum	
---------	--

Mean	
------	--

Maximum	
---------	--

1 st Quartile	
--------------------------	--

2 nd Quartile	
--------------------------	--

3 rd Quartile	
--------------------------	--

4 th Quartile	
--------------------------	--

G3-i10 Percentage % of sales to the three larger customers

Minimum	
---------	--

Mean	
------	--

Maximum	
---------	--

1 st Quartile	
--------------------------	--

2 nd Quartile	
--------------------------	--

3 rd Quartile	
--------------------------	--

4 th Quartile	
--------------------------	--

G3-c1 Subcontractors and suppliers are selected:

a. on cost basis	<input type="checkbox"/>
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b. on quality, regardless of the cost	<input type="checkbox"/>
---------------------------------------	--------------------------

c. on reliability to deliver on time	<input type="checkbox"/>
--------------------------------------	--------------------------

d. on trust	<input type="checkbox"/>
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No Answer	<input checked="" type="checkbox"/>
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G3-c2 Does the company conduct suppliers' assessment?

a. Never	
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b. Yes, frequently, but unofficially	
--------------------------------------	--

c. Yes, on an annual basis using predetermined methodologies	
--	--

No Answer	X
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G3-c3 Is there a documented procedure for recording customers' inquiries for non-conformities/ complaints?

a. Yes	
--------	--

b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

G3-c4 Is there a marketing intelligence system on the customers' positioning and performance?

a. Yes	<input type="checkbox"/>
b. No	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

G3-c5 Does the company cooperate with suppliers/ subcontractors for:

a. product design and development	<input type="checkbox"/>
b. joint production	<input type="checkbox"/>
c. implementation of projects	<input type="checkbox"/>
d. promotion purposes	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

G3-c6 Does the company cooperate with customers for:

a. product design and development	<input type="checkbox"/>
b. joint production	<input type="checkbox"/>
c. implementation of projects	<input type="checkbox"/>
d. promotion purposes	<input type="checkbox"/>
No Answer	<input checked="" type="checkbox"/>

G4 - MARKET WATCH

G4-c1 Most important facts related to changes in the company supply chain at the regional level (take overs, merges, etc.) (up to 5)

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G4-c2 Most important facts related to changes in the sectors' supply chain globally (take overs, merges, etc.) (up to 5)

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G5 - R&D WATCH

G5-c1 Promising R&D that might improve the supply chain of the company developed by regional research centres (up to 5)

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G5-c2 Promising R&D that might improve the supply chain of the company developed by EU research (up to 5)

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G5-c3 Promising EPO patents that might improve the supply chain of the company (up to 5)

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G6 - FORESIGHT
G6-c1 Trends in the supply chain of the company in the region
G6-c2 Trends in the supply chain of the company at the international level
G7 - COMPETENCE CENTRES IN THE REGION AND SECTOR
G7-c1 Most related regional competence centres specialising in supply chain management
G7-c2 Services provided by the above regional SCM centres
G7-c3 Most related global competence centres specialising in supply chain management (up to 5)
G7-c4 Services provided by the global SCM centres

H. QUALITY	
H1 - COMPANY	
H1-i1 Subcontractors' rejected that have not met the contract specifications (%) Number of subcontractors that provided defected products / total number of subcontractors	
H1-i2 Product orders supplied by subcontractors that failed the order specifications (%) Number of defected products provided by subcontractors / total number of products delivered by subcontractors	
H1-i3 Company products delivered to customers that were rejected / returned as defected Number of products rejected / total number of products delivered	
H1-i4 Subcontracting orders delivered on time (%)	
H1-i5 Company products delivered on time to customers (%) Company products on time / total number of products delivered	
Quality certificates	
H1-c1 Quality certificate ISO 9000 in the company	<input type="checkbox"/>
H1-c2 Quality certificate EN 14000 in the company	<input type="checkbox"/>
H1-c3 Quality certificate EMAS in the company	<input type="checkbox"/>
H1-c4 Quality certificate HACCP in the company	<input type="checkbox"/>
No Answer	<input type="checkbox"/>
H1-c5 Other quality seals in the company	
H2 - REGION	
H3 - SECTOR	
H3-i1 Subcontractors' rejected that have not met the contract specifications (%)	
Minimum	
Mean	
Maximum	
1 st Quartile	
2 nd Quartile	
3 rd Quartile	
4 th Quartile	

H3-i2 Product orders supplied by subcontractors that failed the order specifications (%)

Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>

H3-i3 Company products delivered to customers that were rejected / returned as defected

Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>

H3-i4 Subcontracting orders delivered on time (%)

Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>
2 nd Quartile	<input type="text"/>
3 rd Quartile	<input type="text"/>
4 th Quartile	<input type="text"/>

H3-i5 Company products delivered on time to customers (%)

Minimum	<input type="text"/>
Mean	<input type="text"/>
Maximum	<input type="text"/>
1 st Quartile	<input type="text"/>

2 nd Quartile	
3 rd Quartile	
4 th Quartile	

Quality certificates

H3-c1 Quality certificate ISO 9000 in the sector	<input type="checkbox"/>
H3-c2 Quality certificate EN 14000 in the sector	<input type="checkbox"/>
H3-c3 Quality certificate EMAS in the sector	<input type="checkbox"/>
H3-c4 Quality certificate HACCP in the sector	<input type="checkbox"/>
H3-c5 Other quality seals in the sector	<input type="checkbox"/>
No Answer	<input type="checkbox"/>

H4 - MARKET WATCH

H4-c1 Most related improvements to quality management systems worldwide (up to 5)

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H4-c2 Introduction of new standards to the sector / industry of the company

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H5 - R&D WATCH

H6 - FORESIGHT TRENDS

H6-c1 Trends in quality regulations and standards

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H6-c2 Trends in quality management / assurance systems

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H7-COMPETENCE CENTRES IN THE REGION AND SECTOR

H7-c1 Most related competence centres in the field of quality and standardisation in the region

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H7-c2 Main activities related to quality assurance and certification

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H7-c3 Most related competence centres in the sector (up to 5)

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H7-c4 Main activities related to quality assurance and certification

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